



Legislation Text

File #: 1306-2015, **Version:** 1

Background: This legislation authorizes the Director of Development to enter into a contract with Carahsoft Technology Corporation for the purchase of Salesforce software, support, and training services. This software is a cloud-hosted platform, most broadly defined as a Customer/Constituent Relationship Management (CRM). It is used to track projects, workflow, events, activity, etc., and provide real time reports across all aspects of the Department tied to Economic Development and Housing Programs.

This contract is for one (1) year to include support, training, and licenses.

Since this was not formally bid, a waiver of the provisions of Columbus City Codes Chapter 329 is required. Salesforce has already been implemented at the State and Regional levels including JobsOhio and Columbus 2020, and is used by the U.S. Department of Housing and Urban Development (HUD) as a grants management and grantee reporting portal. Moving forward with the purchase of Salesforce instead of looking at other options will save the City additional expenses for the creation, customization, and compatibility software to share data with the State, JobsOhio, regional partners, and HUD.

Contract compliance number is 52-2189693 and expires 09/2015.

Emergency action is requested in order to expedite the implementation of this software.

Fiscal Impact: Funding for this purpose is budgeted within the Department of Development from the General Fund (\$40,000) and CDBG Fund (\$55,000).

To authorize the Director of Development to enter into a contract with Carahsoft Technology Corp. for the purchase of Salesforce software, support, and training services; to authorize the expenditure of \$40,000.00 from the General Fund and \$55,000.00 from the CDBG Fund; to waive the competitive bidding requirements of the Columbus City Code; and to declare an emergency. (\$95,000.00)

WHEREAS, the Department of Development desires to contract with Carahsoft Technology Corp. for the purchase of Salesforce software, and continued support and training services; and

WHEREAS, Salesforce has already been implemented at the State and Regional levels including JobsOhio and Columbus 2020 and is used by the U.S. Department of Housing and Urban Development (HUD) as a grants management and grantee reporting portal. Moving forward with the purchase of Salesforce instead of looking at other options will save the City additional expenses for the creation, customization, and compatibility software to share data with the State, JobsOhio, regional partners, and HUD; and

WHEREAS, it is in the best interest of the City of Columbus to waive the relevant provisions of Chapter 329 as they relate to the competitive bidding provisions of the Columbus City Codes; and

WHEREAS, an emergency exists in the usual daily operation of the Department of Development in that it is immediately

necessary to enter into a contract with Carahsoft Technology Corp. in order to expedite the implementation of this software, thereby preserving the public health, peace, property, safety and welfare; now, therefore,

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:

SECTION 1. That the Development Director is hereby authorized to enter into a contract with Carahsoft Technology Corp. for the purchase of Salesforce software, support, and training services for the Department of Development, Economic Development Division and Housing Division.

SECTION 2. That for the purpose stated in Section 1 the expenditure of \$40,000.00, or so much thereof is hereby authorized to be expended from the General Fund, Fund 010, Development Department, Economic Development Division, Division 44-02, OCA 442030, Object Level One 03, Object Level Three 3358.

SECTION 3. That for the purpose stated in Section 1 the expenditure of \$55,000.00, or so much thereof is hereby authorized to be expended from the CDBG Fund, Fund 248, Development Department, Housing Division, Division 44-10, Object Level One 03, Object Level Three 3358 as follows:

OCA 445235 / Amount: \$17,000

OCA 445242 / Amount: \$33,000

OCA 445244 / Amount: \$ 5,000

SECTION 4. That this Council finds it is the best interest of the City to waive the relevant provisions of Chapter 329 of the City Code relating to competitive bidding to permit the aforementioned contract.

SECTION 5. That the funds necessary to carry out the purpose of this ordinance are hereby deemed appropriated, and the City Auditor shall establish such accounting codes as necessary.

SECTION 6. That for reasons stated in the preamble hereto, which is hereby made a part hereof, this ordinance is hereby declared an emergency measure and shall take effect and be enforced from and after its passage and approval by the Mayor, or ten days after passage if the Mayor neither approves nor vetoes the same.